Parking System Branding & Marketing Best Practices





Appendix N
City of Stockton, CA, Parking Operations Assessment

Best Practices



Presentation Overview

- Marketing Program Development Strategies
 - □ Goals & Objectives
 - Communications Issues
 - □ Planning Process Overview
- Marketing Program Budget Guidelines
- Tools for Your Marketing Tool Box
 - Examples of Parking Marketing Best Practices
 - ☐ The Latest in Parking/Transportation Web-Sites

Best Practices



What Can Be Gained?

What can be gained by implementing a comprehensive parking marketing plan?

- Increased facility usage
- Increased parking system revenues
- Decreased negative perceptions of parking
- Increased consumer acceptance and understanding of parking
- Increased activity in the downtown
- Promotion of Parking program accomplishments / contributions

Best Practices



Perception of Parking

What is the Perception of Parking in your Community?

Parking is one of the biggest deterrents to downtown usage.

OR

 Our parking program is a significant contributor to the success of our downtown.

Consider the possibility that...

- Parking can also be a tool that helps drive increased usage of downtown or campus offerings.
- What if parking could be turned from an impediment to visiting to an amenity?

Best Practices

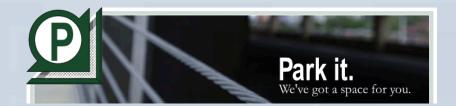


Elements of Success

What are some of the elements of a successful Parking Marketing program?

- Coordinated parking system branding
- Consumer marketing/communications
- Internal training and communications
- Public information and public relations
- Usage of parking to drive other downtown usage
- Cooperative strategies/partnerships with other agencies





Developing Your Marketing Plan

Parking System
Branding &
Marketing

Best Practices



Situation Analysis and Profile of the Parking Product

Identification of Target Markets

Establish Marketing Objectives

Establish Key Strategies and Tactical Plan

Brand and Image Development

Budget and Timeline Development



Best Practices



Developing Your Marketing Plan

Step One: Situation Analysis And Product Profile

- Interviews with customers, stakeholders
 - ☐ Can be formal or informal
- Analysis of existing research
- □ Create SWOT analysis
- Identify key issues and challenges
- Coordination with other campaigns



Introducing Parking Validation Downtown



Explic Shoes for He Guaranty Bank Heritage Bank High Crimes Book Hurdle's Jewe

Pompadours Rio Grande Rocky Mtn. Joe's Starrs Clothine

Walnut Brewen

Win \$150 Downtown Boulder



Best Practices



Developing Your Marketing Plan

Step One: Situation Analysis and Product Profile

Situational Analysis Keys

- Identify positive program elements
- Identify potential issues
- Sorting out perception vs. Reality
- Seeing the system from various customer perspectives

Best Practices



Developing Your Marketing Plan

Step One: Situation Analysis and Product Profile

Each Facility Can Be Defined as a Product

- Different characteristics are attractive to different parker groups
- Develop a profile for each facility
 - List the characteristics of each facility
 - Generational differences
 - National heritage
 - Match your facilities to your customer profiles
 - Compare with competing facilities





Best Practices

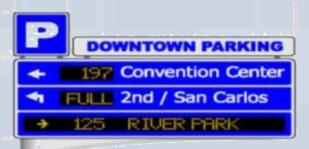


Developing Your Marketing Plan

Step One: Situation Analysis and Product Profile

Facility Characteristics

- ☐ Distance from generator(s)?
- ☐ Garage or surface lot?
- ☐ Clearly identifiable?
- ☐ External traffic flow?
- Internal traffic flow and parking geometrics?
- ☐ Parking availability information



Best Practices



Developing Your Marketing Plan

Step One: Situation Analysis and Product Profile

Facility Characteristics

Security

- Activity levels?
- Glass-backed stair/elevator towers?
- Lighting (levels/distribution)?
- Emergency phones?
- Security patrols?

- History of security incidents?
- Openness/floor-to-floor heights?
- Security cameras?
- Panic buttons?



Best Practices



Developing Your Marketing Plan

Step One: Situation Analysis and Product Profile

Facility Characteristics

Physical Condition

- Cleanliness?

 Expansion joints in good repair?

- Painted Interior?

– Concrete damage?

– Painting and stripping?

– Condition of elevator lobbies?

Signage and wayfinding?Drains clear?

Landscaping (CPTED compliant)?



Best Practices



Developing Your Marketing Plan

Step One: Situation Analysis and Product Profile

Facility Characteristics

Rates

- Rates at competing facilities (local/regional)
- Surface vs. structured?
- On-street vs. off-street rates?
- Validation programs? Rate structure Options?
 - Merchant validations

- Front-end loaded
- One-hour free programs

Back-end loaded

Holiday programs

Enforcement

- Parking fine structure
- Negative perception mitigation strategies

Best Practices



Developing Your Marketing Plan

Step One: Situation Analysis and Product Profile

Facility Characteristics

Amenities

- Attendants on duty?
- Valet parking?
- Car wash?
- Battery/flat tire services?
- Shuttle service?

- Dry cleaning/laundry?
- Audio books?
- Customer service patrols?
- Frequent parker programs?



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Developing Your Marketing Plan

Step One: Situation Analysis and Product Profile

Facility Characteristics

Use of Technology

- Traditional attended facility?
- Automated pay stations?
- Pay-by space options?
- Pay-by cell phone options?
- Automatic vehicle identification (avi)?
- Credit card in / credit card out?
- Credit card payment for monthly/daily patrons?
- Use of internet-based payment options?
- Parking availability information
- Parking reservation services



Best Practices



Developing Your Marketing Plan

Step One: Situation Analysis and Product Profile

Understanding Customer Travel Patterns and Preferences

Perception vs. Reality



Best Practices

Developing Your Marketing Plan

Step One: Situation Analysis and Product Profile

Understanding Customer Travel Patterns and Preferences



42% travelled under ½ mile

86% travelled under 2 miles

Underestimated local market by 2/3



Parking System Branding &

Best Practices

Marketing

Developing Your Marketing Plan

Step One: Situation Analysis and Product Profile

Understanding Customer Travel Patterns and Preferences



Overestimated importance of the car by 80%



Best Practices

Developing Your Marketing Plan

Step One: Situation Analysis and Product Profile

Understanding Customer Travel Patterns and Preferences





Best Practices



Developing Your Marketing Plan

Step Two: Identify Target Markets

Possible Target Markets Include:

- Consumers (specific types)
- Store owners/employees
- Key stakeholders (board, DDA, city management, etc.)
- Parking staff: management and operations
- Media



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Developing Your Marketing Plan

Step Two: Identify Target Markets

Develop a customer profile

- Info to match parker needs to services provided
- Understand the wants and desires of your customers
- What role do they play in the market?



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Developing Your Marketing Plan

Step Two: Identify Target Markets

Customer profiles

Visitors

- One-time or frequent Male or female
- Regular
- Length of stay
 - Short-term
 - All day
 - Multi-day
 - Week or more

- All of the above
- Individuals with disabilities
- VIPs



Employees

- Principals
- Senior management
- Middle management
- Staff
- Clerical
- Hourly / Transient

Best Practices



Developing Your Marketing Plan

Step Three: Establish Program Objectives

- Enhance parking revenues
- Improve awareness levels of specific programs/offers (I.E. validations, free parking on weekends, etc.)
- Service measurement
- Usage of marketing programs
- Customer satisfaction survey
- Awareness of program contributions





Best Practices



Developing Your Marketing Plan

Step Four: Establish Strategies
Tactical Planning

- What are you trying to achieve?
 - ☐ Increase downtown utilization
 - New technology introduction
 - ☐ Change the perception of inadequate parking supply
 - ☐ Change the perception that parking is over-priced
 - ☐ Facilitate a parking rate increase
 - ☐ Educate the community on parking issues
- ☐ How will you execute your parking marketing program?
- ☐ What specific promotions, collateral materials, advertising, etc. will be needed?



Best Practices



Developing Your Marketing Plan

Defining your Parking Brand?

- What is your parking brand?
- ☐ More than a parking system logo!
- ☐ Parking brand what sets your parking program apart?
 - ☐ Can your brand have a personality? Yes!
 - What is your brand's core message?
 - ☐ What is your brand's voice?
 - What is your brand's look/feel?



Developing Your Marketing Plan

Parking System
Branding &
Marketing

Best Practices

Program Budgets



- ☐ The average US parking system branding and marketing budget is \$6.00 \$10.00 per space per year.
- Average US Parking Program Marketing Budget \$35,000\$60,000 per year.
- The largest US parking system branding and marketing budget we have documented was \$21.00 per space per year.

US Average



US High



\$1 --- \$2 --- \$3 --- \$4 --- \$5 --- \$6 --- \$7 --- \$8 --- \$9 --- \$10 --- \$11 --- \$12 --- \$13 ---- \$14 --- \$15 --- \$16 --- \$17 --- \$18 --- \$19 --- \$20 --- \$21

\$ Per Parking Space Per Yr.



Best Practices



Developing Your Marketing Plan

Execution and Measurement

- Before setting out on a marketing program try to establish a set of goals
- Prior to rolling out the campaign do some base-line measurements
 - ☐ Customer surveys
 - □ Facility utilization statistics
 - Parking and/or area sales tax revenues
 - ☐ Etc.
- Following the campaign, reassess program goals and re-measure key benchmarks

Best Practices



Developing Your Marketing Plan

In Summary... Now that you have analyzed your operation, your environment and developed customer profiles - now comes the hard part....

- Don't try to communicate too much
- Develop a simple core message for each campaign
- ☐ Target different audiences with distinct messages
- Parking marketing campaigns can be multi-faceted and multi-dimensional
- ☐ Find the right voice!
- ☐ Image is everything use graphic design professionals
- Monitor program impacts

Best Practices



Developing Your Marketing Plan

Ideas For Your Toolbox

Examples of Parking Marketing from around the U.S. and Canada.







Best Practices

Downtown Branding Strategies Ideas For Your Toolbox



ParkiTernpe







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Downtown Branding Strategies Ideas For Your Toolbox

Portland's Smart Park Branding and New Technology Intro











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Downtown Branding Strategies Ideas For Your Toolbox



Toledo's Park Smart Program











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Downtown Branding Strategies Ideas For Your Toolbox

The Toronto Parking Authority
Making History 1952-2004 and Beyond

Parking Positioning Taglines



Parking Without A Care. Green P Parking Is Everywhere.

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Downtown Branding Strategies Ideas For Your Toolbox

Parking Educational Materials

*What are their methods?

Most thieves look for cars left unattended with keys in the ignition. In a very small number of cases the thief may tow the vehicle away. If keys are not present the thief opens the vehicle by using a 'Slim Jim' down the window glass of the driver's door, drills out the lock, or breaks a window. Once inside, the ignition lock is punched out and the. wires crossed to "hot wire" or activate the ignition. Depending on the method used and the skill of the thief, the process generally takes from 30 seconds to three minutes.

*What cars do they target?

The favourite cars to target may change from city to city or even by area of the city. In Toronto popular vehicles appear to be Chrysler vans and wagons, Nissan Maximas and a variety of Hondas. The cars easiest to steal go first. It is as simple as that. This means unattended cars with the keys in the ignition and the engine running.

•How can you protect against this type of theft?

There are electronic disabling products on the market that make a car virtually impossible to steal unless the key is in the vehicle with the ignition on, or, if the thief tows the vehicle away. Cheaper than electronic kill systems are car alarms. Alarms may scare off a less than determined thief and may alert security or neighbours to a problem. Additionally, visible extra mechanical steering wheel locks offer some deterrence even though they can be sawed through. No anti-theft system is 100% guaranteed, but each increasing level of security added to your vehicle and its environment make it more likely that the thief will pick an easier target in a more congenial environment.

This is a client service bulletin for the Parking Authority of Toronto by Intelligarde International Inc.

For further information, security audits, recommendations, seminars or services call (416) 760-0000 or 1-800-387-0000. An Information Bulletin for the Parking Authority of Toronto



Car Crime

by Intelligarde International Inc.

The Problem: There is now an epidemic of car related crime in most major North American cities. Car crime has attracted a broad range of criminals because of the possibility of quick gain and nominal penalties.

Car Break-Ins

*What do the thieves want?

Cash, including visible 'meter money' billfolds, credit cards, compact discs, stereo tapes, keys, remote door openers, cellular phones, pagers, photographic and electronic equipment, expensive sound systems, expensive clothing, sunglasses, brief cases, suit-cases. Cash is preferable but anything that can quickly be turned into cash has almost equal appeal.

•Who are the thieves?

Independent
criminals acting alone or in
pairs, youth gang members, users of
hard drugs, vagrants. Many thieves who steal
from parked cars are young men (14-22) who
are looking for meter money to use directly
and other items to turn into quick cash.



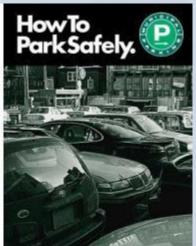
Best Practices



Downtown Branding Strategies Ideas For Your Toolbox

Parking Educational Materials





Safety In Numbers.

43 Things You Never Knew About Parking Safety. (And A Few You Did.)

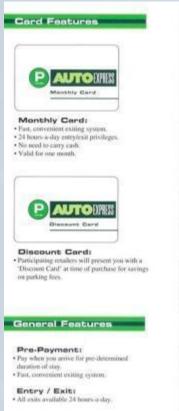


Parking Without A Care. Green P Parkings Everywhere.

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Downtown Branding Strategies **Ideas For Your Toolbox**



Card Features-continued



Value Card:

- · Offers the same benefits as 'Monthly Card'.
- . Use 'Value Card' if you don't park often enough to get full use from 'Monthly Card'
- · Add additional parking time to Card by
- visiting an AutoExpress" station anytime · Remains valid for as long as you have
- unined value on card.
- · Value decreases as you use Card.
- 24 hours a-day-entry/exit privileges.







Credit Cards: Coming Spring of '95!

- · Fast, convenient exiting system.
- 24 hours-a-day convolexit privileges.
- · Convenient once-mouthly billing on your credit card statement.

To determine which card best serves your parking needs, cull: 393-PARK



New Technology Introduction

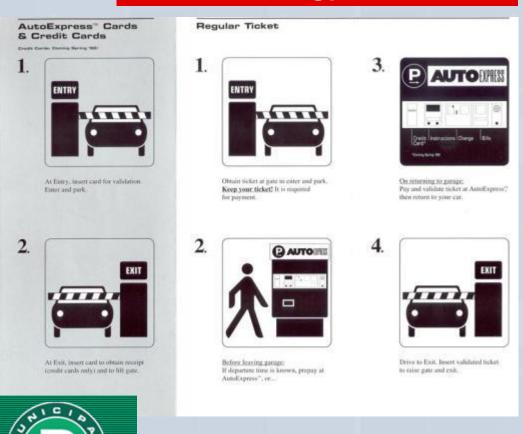


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Downtown Branding Strategies Ideas For Your Toolbox

New Technology Introduction



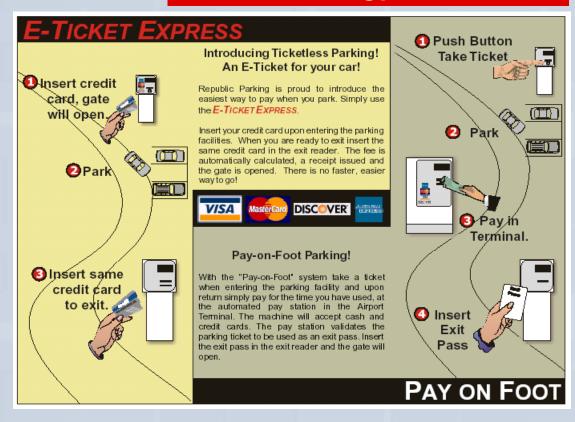
Toronto Parking Authority

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New Technology Introduction



Republic Parking – E-Ticket Express

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Downtown Branding Strategies Ideas For Your Toolbox

New Technology Introduction

Process Is Important!

- Get stakeholder input
- Use parking greeters
- Give warnings
- Provide good information









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Downtown Branding Strategies Ideas For Your Toolbox





New Technology Introduction

Best Practices



Downtown Branding Strategies Ideas For Your Toolbox

New Technology Introduction Pay-On- Foot Systems



Effective Signage







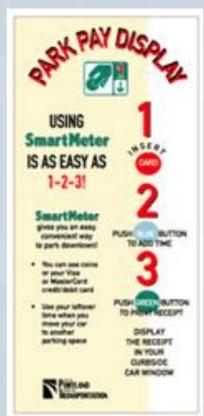
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New Technology Introduction Pay & Display Systems









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Downtown Branding Strategies Ideas For Your Toolbox

Express Pay Parking



Press Releases

PRESS RELEASE
06 June 2003
"PAY-ON-FOOT" - MAKING PORTLAND AIRPORT
PARKING MORE CUSTOMER-FRIENDLY

The Port of Portland is introducing Pay-On-Foot parking to improve customer service at Portland International Airport. "We believe that people visiting the airport and using the parking facilities should be encouraged to relax and stay longer rather than being ever conscious of the fact that they have bought a parking ticket and need to be back to their cars by a certain time. If people stay longer they can enjoy more of the airport or see their loved ones off.

With the "Pay-on-Foot" system people take a ticket when entering the park deck and upon their return they simply pay for the time they have used, at a machine in the terminal. The machine validates their ticket for exiting the park deck, and can also provide change if necessary. The machines are also capable of using smart card technology, opening up all sorts of opportunities for the future. "Pay-on-Foot" is a much more customer-friendly system and has been adopted by many airports across the country. It also reduces the time spent in line at peak times exiting the parking deck or lots and also has positive environmental impacts by reducing the time vehicles spend idling in exit lines.

We support the extension of Park & Ride and the use of light rail and see the introduction of the "Pay-on-Foot" system as another important part of the overall strategy of enhancing the visitor experience through accessibility, transportation alternatives and advanced the use of technology for all those who choose to visit Portland.

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Downtown Branding Strategies Ideas For Your Toolbox

THE IDAHO STATESMAN

Edition Date: 02-09-2004

Our View: Parking plan will work for customers, merchants

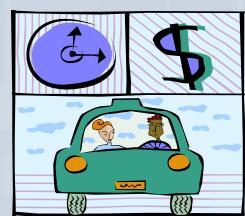
"Give the Capital City Development Corp. credit for paying attention to the critics and coming up with parking fees that meet the needs of people who work and play downtown.

The CCDC board will discuss the parking fee changes today. If the changes are approved — and they deserve to be — they would go into effect March 1.

Here's what we like: ..."

Press Editorials





Best Practices



Downtown Branding Strategies Ideas For Your Toolbox

Radio Ads



Toronto Parking Authority

Best Practices

Downtown Branding Strategies **Ideas For Your Toolbox**

Hot Tips!

Pocket Pointers

Pick up a meal to take on the plane, since many airlines do not include food.

Purchase a unique Arizona gift to give to associates, family and friends when you reach your destination.

Protect carry-on bags. Never leave baggage unattended or carry anything on board the aircraft for a stranger. Report any unattended packages or baggage to airport

Passengers with tickets only and those accompanying children or persons with disabilities will be allowed past the security checkpoint.

Place any knives, scissors or sharp objects in your checked baggage only.

Please check as much baggage as possible. One carryon plus one personal item are permitted beyond the

Packages and gifts should be unwrapped to get through

Purple-shirted Navigator volunteers are available throughout the terminals to answer your questions.



Remember where you parked:

(Write it here!)

CAN'T FIND YOUR CAR? If you forgot where your car is parked, call ACE Parking at (602)273-4545, pick up a white paging phone or find the nearest information booth inside the terminal and the agent will call for you. ACE will also assist with jumpstarts, locked keys and flat tires.

Contact us!

Parking Info: (602) 273-4545, 4546 or 4547 Airport Info: (602)273-3300 Radio: 1610 AM

3400 Sky Harbor Blvd, Phoenix, AZ 85034 www.phxskyharbor.com

Special accommodations/alternate format materials (large print, braille, audio tape or diskette) are available upon request, Call 602-683-3654, ADA/TTY 1-800-781-1010.



April 2002



Phoenix Sky Harbor INTERNATIONAL AIRPORT

> **Parking** Pocket Pal



Parking System Orientation Tools











Convenient Terminal parking is also available in Terminals 2 & 3. As of April 1, Terminal parking rates are \$16/day and \$1/half hour.

Express Greeter Parking: For quick trips to the terminal and easy pick-up or drop-off, try the Express Greeter Parking. Located in Terminal 4, Level 4, these spaces are reserved for short-term use at only \$1 for thirty minutes.

Terminal Garage Parking: The Terminal 4 garage is now complete with double the number of onginal spaces.

DIRECTIONS TO AREAS NORTH OF AIRPORT Northeast Phoenix . Scottsdale . Paradise Valley: Take AZ-153 north to 44th Street or to the AZ-202.

Flagstaff: Take I-10 west to I-17 north.

Curbs Are for Active Pick-up & Drop-off Only: Please stay with your vehicle at all times while loading or unloading. Curbside airport staff are there for your safety and security. Please cooperate with them as they follow federal government guidelines.

Lost & Found Tips: If you lose something, contact the airline or the airport where you think you lost it. Label personal items such as keys, cameras and computers with name and telephone number. Airport Lost and Found Office: (602)273-3307.

DIRECTIONS TO AREAS EAST/SOUTHEAST OF AIRPORT

Gilbert • Mesa • Tempe: Take Sky Harbor Blvd, east to AZ-202 east to AZ-101

south to US-60. Chandler . Tucson:

Take Sky Harbor Blyd, east to AZ-153 south to University Drive to Hohokam Expressway AZ-143 south to I-10 east.



Economy Lots: For long term visits, use the east or west economy lots. Remember which lot and section you park in and look for the same free shuttle bus on





Downtown Phoenix . West Phoenix:

Take I-10 west: exit 7th Street south.

North-Central Phoenix:

Take I-10 west to AZ-101.

Take I-10 west to AZ-51 north.

Glendale • Peoria • Sun City West

DIRECTIONS TO AREAS WEST OF AIRPORT

Best Practices

Downtown Branding Strategies Ideas For Your Toolbox

Complimentary Services

- If you require any of the following services: Jump aterta
- Ladoaute
- Last our wasches
- . Lie by chilleted or list from

please contect the Palking Supervisor's office at 617f SE1-1673 or use the emergency call bases located throughout the gasages and parking lots. The service

Valet Parking

Operated by a private company, curbaids valet is evaluable at Terminal A, Terminal B and Terminal C.

Patrons may drop off their case at the upper level of the terminals, giving the attendant return light information For return value service. The cost of the service is \$29 per day for the first two days and \$22 per day for each additional day. All valet vehicles are housed in sucure airport lots.

Security

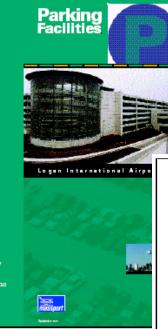
- Patrolled by Massport Parking Attendants and Massachusetts State Police (Troop FI
- Emergency Cell boxes next to elevators as well ax other prominent locations - look for the red signs

Heap or trecommends that you always:

- Lock your car
- · Talos your ticket with you
- . Mark the location flow and level) where you park.
- · Do not leave valuables in your vehicle

Customer Comment Line (617) 561-1989

Customer comment cards are available at all cashies



Massport Welcomes You to Logan International Airport Parking

Whether your trip is for business or pleasure. Massport's parking facilities and services are designed to make parking convenient, safe, effordable and helpful. Exciting changes at Logan are continuing to make your travels better then ever before.

Upon entering the eitport, please check the parking evailability sign on the inbound toadway. For updated parking information, call Massport's Parking Facilities Information Line at 65179 561-1672, turns to Airport Redio 1650 AM within 5 miles of Logen, or visit our web site at www. massport.com.

Up-to-date parking information is also available by calling SmarTswele* at 813/304-1234 (see a *1 on lular phone — the call is free). The code for

For alternative Logan ground transportation information

Parking System Orientation Tools/ **Brochures**

Where to Park

Terminal A Short-Term only

- Two hour maximum lot in front of terminal. For long-term parking, please use the Terminal A area of Dentral Parking (Terminal A walkway bridge on level 41, or Economy/Satalitie Parking bits.
- Terminal B Congrand Short-Termi
- Enter the Terminal B Gerage from the left lene, lower level, or take the ramp clown to parking from
- the upper level.

 Full, please use the Terminal Bares of Central

 Parking film Terminal Evellowey bidge, level 1 on the
 right connects to the terminal or Economy Satellite

 Parking lots: For stoller and luggage cert scores, Please use the first level wall-keep bridge by the Tower. Take the elevator to Level 2 and follow the signs to Terminal B.

Terminals C & D Hong and Short-Term) Enter Central Perking from the inbound roadway. Rack in the Terminal CCD area.

- Use the walkway bridge flevel 1f on the left which connects to the terminal.
- Terminal E Cong-and Short-Term! Enter Central Perking from the inbound roadway.
 Rark in the Terminal Eares. The walkway bridge on

level 4 connects to Terminal E. Economy / Setalita Long-Term

Follow the authorized readway. Turn eight after the Ted Williams Tunnel on samp and then take an immediate left. Follow this road coving to the right until it ends. Turn left at the stop sign for Satellite Lot. Free shuttle bus service is available to and from the



Accessible Parking N

Terminal A

Van parking available on the lower level at the curb for drop-off and pick-up only.

Metered lot 12 hour maximum.

Ven parking available on first level folessence: 7'8'l.

Disabled parking available on third level for automobiles (cleans core 661).

Central Parking
First level near Too Identure 0: 6 107. ower Walloway Bridge

- First level near Terminal C & D Wellowsy Bridge Interactor: 6100.
- Fourth level by A & EWelloway Bridges
- Ven parking available on first level in overheight vehicle lot Identarios: 121.

Satalita Parking



Best Practices

Downtown Branding Strategies Ideas For Your Toolbox

Parking System Special Promotions









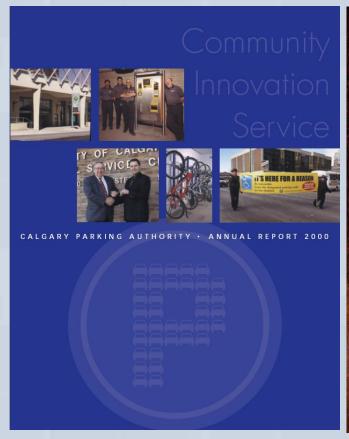


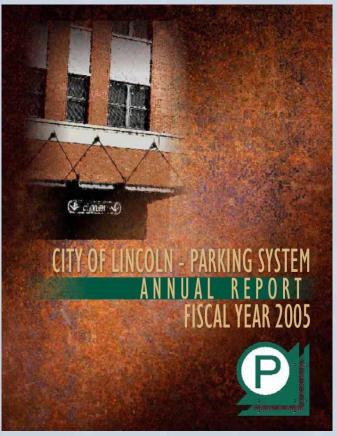
Best Practices



Downtown Branding Strategies Ideas For Your Toolbox

Annual Parking Reports to Promote Parking System Accomplishments





Best Practices

Downtown Branding Strategies Ideas For Your Toolbox

Annual Parking Reports
to Promote Parking System Accomplishments



Best Practices



Downtown Branding Strategies **Ideas For Your Toolbox**

Fast

Program

1965 as the Boise Redevelopment Agency (BRA)

Mission: Capital City Development Corporation is public development agency serving as a catalyst for quality private develop through urban design,

Pam Sheidon, Man,/Dev. Dir.

Scot Oliver, Project Manager

Mike Hall, Planning Manager

Katina Dutton, Econ. Dev. Mgi

Max Clark, Parking/Facilities Dir

odd Bunderson, Econ. Dir./CFC Phil Kushlan, Executive Director

Jon Cecil, Dev. Manager

Dean Leuthold, Adm. Specialisi

Jan Schneider, Office Man

Strategic Goals 2006-2015

- Realize Long-Term Urban
 Design & Development Plans
- Central •Term: 1989-2017 •Size: 34 Acres •Incr. Value: \$174m •Incr. Income: \$2.1m Develop Financial Plan
- Strengthen Economic Development Program Transform the Transportation
- Advance Parking Solutions Stimulate High-Quality Development

Develop and Sustain Partnerships

Overflowing Trash Cans (DBA

Broken Bollard, Bricks (CCDC)

Broken Street Lights (City)

Damaged Mallbox (USPS)

Broken Tree Grates (CCDC)

Missing Trees (Prop. Owner)

Building Graffiti (Prop. Owne

Overflowing Dumpste (Business Owner)

· Hower Hancer (USA)

- River Myrtle-Old Bolse *Term: 1995-2024 *Size: 340 Acres *Incr. Value: \$199m *Incr. Income: \$2.5m Address Neighborhood •Term: 2002-2025 •Size 144 Acres •Incr. Value: \$760

Boise City Police (Co Policing) 332-3940

Boise City Parking 384-3770

Valley Reg. Transit 336-1019

ACHD (Ada County Highway District) 387-6100

CCDC (Capital City Develop. Corporation) 384-4264

DBA (Downtown Busines Association) 472-5250

Alley Ways (Owner/ACHD)

mazardous Sign (Property Owner)

Damaged Bus Shelter (VRT)

"Fast-Fact"

Categories



- Parking \$63m 36%
- Streetscape \$39m 22% • Transit \$34m - \$20%
- Infrastructure \$16m 9% Parks/Open Space \$9m - 5% + Special Projects \$5m - 3% • Prop. Acquisition \$5m - 3% Housing \$3m - 2%

10. Increased Interest Rates

9. Parking Operations Costs

7. Increased Debt Service

5. Development Incentives

4. Boise Tower Litigation

1. Civic TIF Guarantee

6. City Ladder Truck Purchass

2. Myrtle St. Garage Opening

8. Elevator Repairs

Triangle Lot - (233)

9. Recapture 620 S. 9th value

ke-bid parking operato

5. Restructure debt service

- \$1.50/hourly

- \$79/monthly

Mo sommous dept

Review Grove Street Rebat

Assess panking needs/rees

No new development deals

Limited line of credit usage

B. Leverage land assets

Year Built & Number of St

Toward the goal of providing Infrastructure capacity and parking resources, the Agency has \$85 million remaining in

- Eastman 1990, (396) Capital Terrace 1988, (495) 9th Street 1988, (203) By Bond Issue (In Millions): City Centre - 2000, (584) Boulevard - 1998, (216)
 - Fixed Rate: \$32.5 39% 1995A (Blvd. Garage) \$5.1m 1995B (Cap. Terrace) \$4.2m 1999 (Eastman) \$3.3m . Chuck Hedemark, VC (1-1 Dale Krick Sr., ST (4-30-0 David Eberle (5-17-10) + John May (10-16-07)
 - Kevin McKee (9-10-07) Phil Reberger (4-30-08
 - + Pat Shalz (8-31-09)

+ Alan Shealy (3-31-10)

The Board is appointed to

Council for 5-year terms

Mayor of the City of Boise a confirmed by the Boise City

Myrtle Street - 2006, (362)

Boise City Ladder Truck \$330,000

Arts Support - \$88,150

Demolish Elliot's Tavern -\$10,000

piscovery Center Grant -\$150,000

Ash St. Parcel Purchase \$135,000

+ Pioneer Corridor - \$30,000

Pioneer Corridor ITD Grant \$112,000

- - 2005 2^{to} Best Place for Doin
 - (Entrepreneur Magazine) Cities for Entre
 - 2005 Boise 31" Hot Mid-5/28 2006 Best Top 50 Cities to Live Listing (Kiplinger Mag.)
 2005 Beste 315 Let Mrs-53

 - 2006 Top 31 Best Live & Play Towns (Adventure Magazine)
 - 2006 8 Best, Cheap But Nice Places to Live (Sperling List)

 - 2006 8" Best Place to Live

 - 2006 4" Most Walkable City in

The following action items represent key policy positions for fiscal 2007 regarding financial affairs as governed by available resources:

Founded

- Mission
- 3 Focus Areas
- Slogan
- **Strategic Goals**
- **Redevelopment Districts**
- **Urban Renewal Districts**
- **Urban Renewal Projects**
- **Parking System**
- Parking Facilities & Long-Term Debt
- **Board of Commissioners**

Staffing

- Whose Job Is it?
- **Phone Numbers**
- Budget
- **Top 10 Policy Positions**
- **Budget Highlights**
- Selected Boise Rankings
- Address/Phone Numbers
- Website

Best Practices



Downtown Branding Strategies Ideas For Your Toolbox

Parking System Logos























Best Practices



Downtown Branding Strategies Ideas For Your Toolbox

Parking System Signage



Best Practices



Downtown Branding Strategies **Ideas For Your Toolbox**

Parking Meter Angels



We saw that your meter was close to expiring. The Downtown Boulder **Business Community** appreciates your patronage so we gave you an extra 15 minutes. We hope it helped!



boulderdowntown.com info@dbi.org

Free parking every Saturday & Sunday in the Downtown city parking garages.

Best Practices



Downtown Branding Strategies Ideas For Your Toolbox

Meter Promotions

- □ Use meters to promote:
 - Downtown Attractions
 - Events
 - Special Programs
 - Transportation Alternatives
 - Local Businesses
 - Etc.









Best Practices



Downtown Branding Strategies Ideas For Your Toolbox

- "Green Meters" set aside meter revenues from specific meters for various purposes.
- Some systems create special meters and dedicate the revenues from those meters for specific community valued goals. Examples include:
 - Downtown beautification
 - Investment in sustainability programs
 - Support of the homeless
 - Support for women's/children's shelters.





Best Practices



Downtown Branding Strategies Ideas For Your Toolbox

"Howdy Partner"

 Warning citations – creatively marketed & combined with parking educational information.



Best Practices

Downtown Branding Strategies Ideas For Your Toolbox

Incorporating Art & Interior Parking Environment Improvements





Best Practices

Downtown Branding Strategies Ideas For Your Toolbox

Incorporating Art & Interior Parking Environment Improvements













Best Practices



Downtown Branding Strategies Ideas For Your Toolbox

Sample Web-Based Communications Strategies



Special Events & Attractions

Delivery Vehicles & Tour Buses

ALERTS | There are so alerts at this time.

News & Alerts

- Metrorail, Metrobus Alerta
- * Next Bus Arrivals
- DC Area Street Clasures
- . ODOT's Traffic Camera
- Traffic.com

Tell He Hore.

Welcome to goDCgo.com... a web tool with all the transportation information you need to make getting around greater Downtown DC easy. The site includes information on parking, transit, bicycling, carsharing, and more. Cool features include an interactive map, as well as tons of useful links.

Contact Us | FAQs | Tall A Friend

Helpful Links

Getting There

Find It Fast!

Use the Interactive Map to find the best way to get to your destination.



Straight to the Peint

Fourth of July Festivities!

July 4th, 2007

Celebrate on the National Hall!

What better way to calebrate our Independence Day than in the Nation's Capital PThis all-day event includes entertainment such as DC's Independence Day Parade, a live concert by the National Symphony Orchestra, cultural feativities at the Smithsonian Folklife Festival, and of course. Fireworks!

But don't let the crows's get you down. Visit the <u>leteractive Map</u> to find the best way to get straight to the Netional Mall!

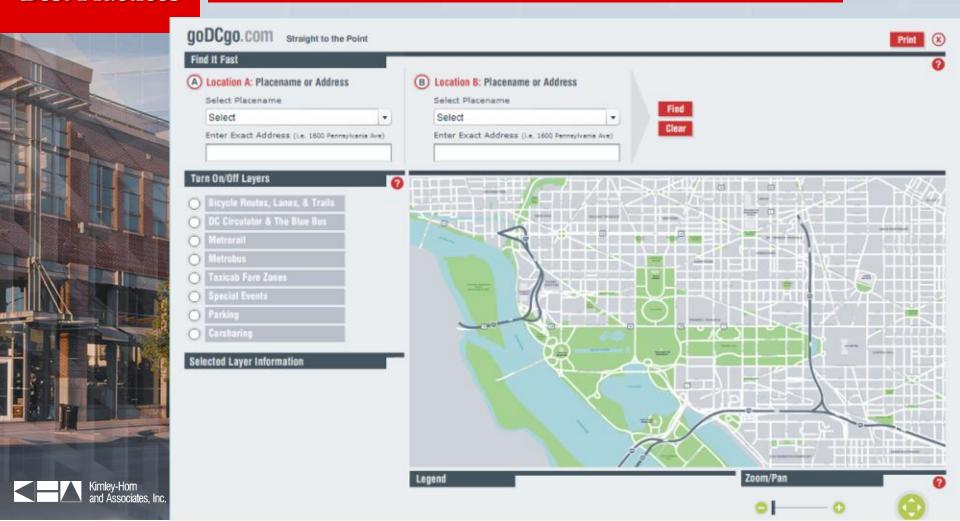
Click Hara for event information



Best Practices

Downtown Branding Strategies Ideas For Your Toolbox

Sample Web-Based Communications Strategies



Best Practices

Downtown Branding Strategies Ideas For Your Toolbox

Sample Web-Based Communications Strategies



Downtown Branding Strategies Ideas For Your Toolbox

Sample Web-Based Communications Strategies

Best Practice



| | | U |
|---|---------------------------------|-------------|
| • | Bicycle Routes, Lanes, & Trails | legend/info |
| • | DC Circulator & The Blue Bus | legend/info |
| • | Metrorail | legend/info |
| • | Metrobus | legend/info |
| • | Taxicab Fare Zones | legend/info |
| • | Special Events | legend/info |
| • | Parking | legend/info |
| • | Carsharing | legend/info |

Carsharing

Turn On/Off Layers

Carsharing is a membership-based program that provides the use of privately owned and maintained vehicles for short-term use in the metropolitan area. Vehicles can be rented for as little as an hour.

Carsharing is provided by two companies: www.flexcar.com and www.zipcar.com





Zip Car Location (click icon on map for more information)



Flexcar Location (click icon on map for more information)

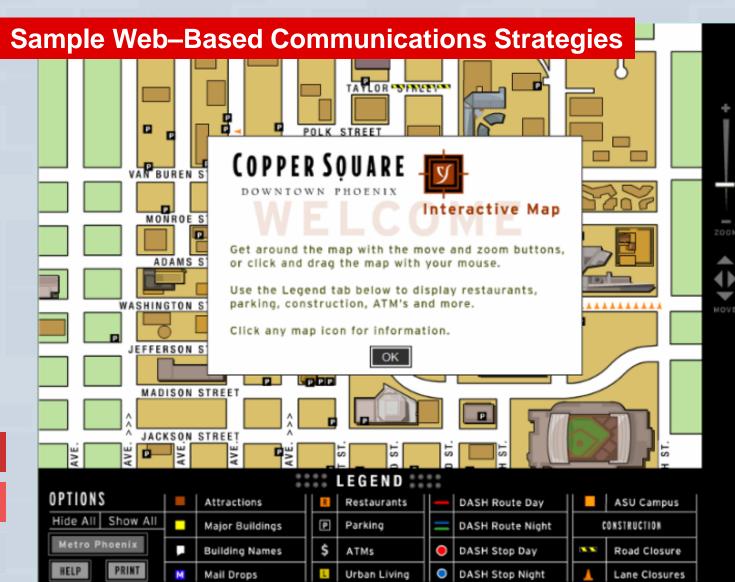




Best Practices



Downtown Branding Strategies Ideas For Your Toolbox

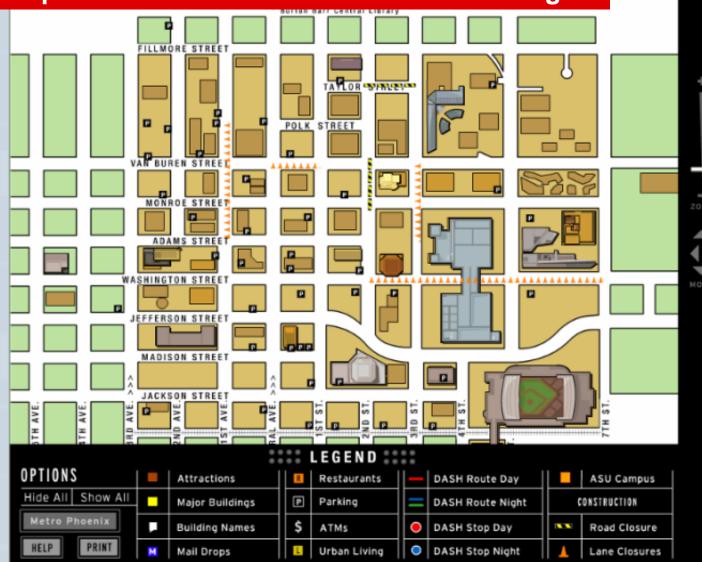


Best Practices



Downtown Branding Strategies Ideas For Your Toolbox

Sample Web-Based Communications Strategies



Best Practices

Sample Web-Based Communications Strategies



Downtown Branding Strategies Ideas For Your Toolbox

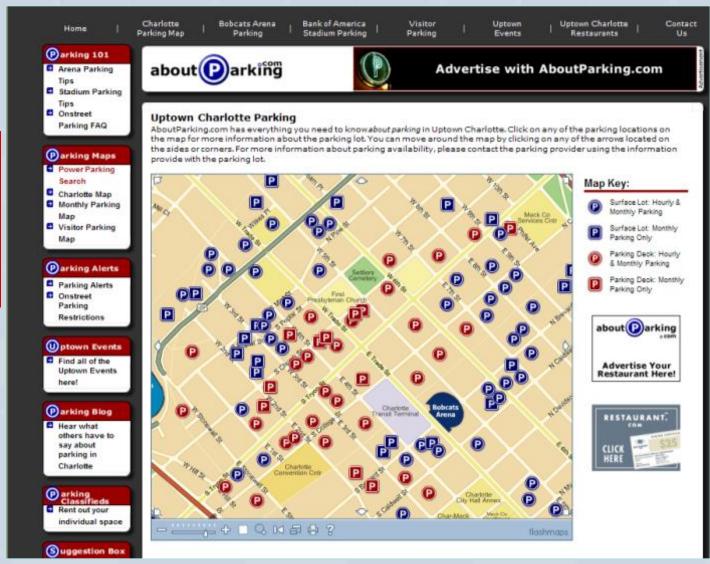


Best Practices

Sample Web-Based Communications Strategies



Downtown Branding Strategies Ideas For Your Toolbox



Best Practices

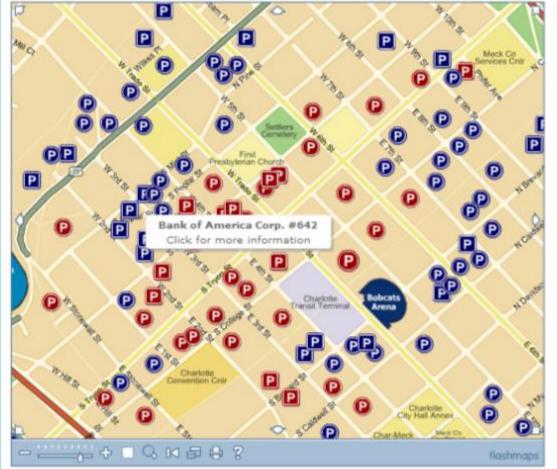
Sample Web-Based Communications Strategies



Downtown Branding Strategies Ideas For Your Toolbox

Uptown Charlotte Parking

AboutParking.com has everything you need to know about parking in Uptown Charlotte. Click on any of the parking locations on the map for more information about the parking lot. You can move around the map by clicking on any of the arrows located on the sides or corners. For more information about parking availability, please contact the parking provider using the information provide with the parking lot.



Map Key:

- Surface Lot: Hourly & Monthly Parking
- Parking Only
- Parking Deck: Hourly & Monthly Parking
- Parking Deck: Monthly Parking Only





Best Practices

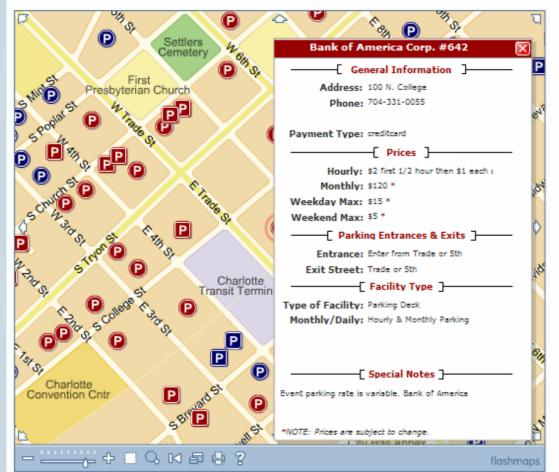
Sample Web-Based Communications Strategies



Downtown Branding Strategies Ideas For Your Toolbox

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AboutParking.com has everything you need to know about parking in Uptown Charlotte. Click on any of the parking locations on the map for more information about the parking lot. You can move around the map by clicking on any of the arrows located on the sides or corners. For more information about parking availability, please contact the parking provider using the information provide with the parking lot.



Map Key:

- Surface Lot: Hourly & Monthly Parking
 - Surface Lot: Monthly Parking Only
- Parking Deck: Hourly & Monthly Parking
- Parking Deck: Monthly Parking Only



Advertise Your Restaurant Here!

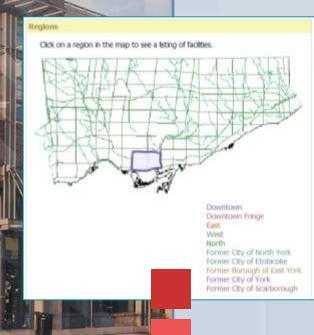


Best Practices

Downtown Branding Strategies Ideas For Your Toolbox

Web-Based Parking Locators

Searchable Parking Locator map features on websites allow customers to zoom in on their areas of interest and get detailed parking location, contact info, maps, cost and sometimes parking availability information.







Visit <u>www.greenP.com</u> to see an example of this website feature.

Best Practices



Downtown Branding Strategies Ideas For Your Toolbox

Quality Parking Maps



Downtown Branding Strategies Ideas For Your Toolbox

Parking System
Branding &
Marketing

Best Practices



Best Practices

Downtown Branding Strategies Ideas For Your Toolbox

Discover Charlotte.

Captivating, Colorful, & Cosmopolitan, Charlotte is eager to introduce itself to you.

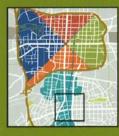
With character to spare, it's no secret that this city delivers cultural attractions, dining and nightlife for every persuasion, and a Southern ambiance all its own.

Parking System Maps
Coordinated with
Downtown Promotion

Park It! City of Charlotte

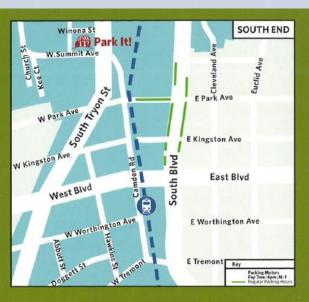
Office: 1440 S. Tryon St. Ste. 108 Charlotte, NC 28203

Phone: 704 375 3177 Fax: 704 375 5392 http://parkit.charmeck.org





Park It! is part of the City of Char Department of Transportation.





Best Practices



Downtown Branding Strategies Ideas For Your Toolbox

Parking System
Maps
Linking Downtown
and University
Parking Resources



Downtown Branding Strategies Ideas For Your Toolbox

Best Practices

Flash Based Mapping Programs

Flash based mapping programs provide the ability to map out walking routes from parking locations on campus to specific destinations and could also be translated to walking times.



Best Practices



Downtown Branding Strategies Ideas For Your Toolbox

Flash Based Mapping Programs



Best Practices



Downtown Branding Strategies Ideas For Your Toolbox

E-Newsletters

Even if you don't have your own parking "E-Newsletter (and why not?), see if you can tag a message onto other appropriate E-venues.

- Promote parking validations.
- Links to parking info/websites.
- Promote merchants that participate in validation programs.
- Promote parking availability.
- Promote alternative transportation options.



Best Practices

Downtown Branding Strategies Ideas For Your Toolbox

VIP Services

Some parking systems have developed service programs through local vendors to provide "VIP" services for monthly customers. Examples of VIP services include: Vehicle Washing/Detailing, Oil Changes, Dry Cleaning, etc.



- The Downtown Toledo Parking Authority's VIP program directs customers to a specific area within their facilities and to a VIP Services Kiosk.
- A form is completed for the requested service and the vehicle keys are deposited in a security envelope.
- The requested service is completed while the customer is at work and the vehicle returned to the VIP area by a specified time.

Best Practices

Downtown Branding Strategies Ideas For Your Toolbox

Complimentary Customer Services





Customer Service Amenity Programs

- Free on-street parking at meters on weekends
- Free parking at meters between 11:00 a.m. and 2:00 p.m., and after 5:00 p.m. on weekdays
- Free lock service for lost or locked-in car keys
- Jump-start service for cars with dead batteries
- Escort service
- · Package carrying service
- Downtown Toledo Location maps for customers
- Free candy at exit
- Lock de-icer
- Window washing (at scheduled locations)

Best Practices

Downtown Branding Strategies Ideas For Your Toolbox

Validation Program Promotions

Many communities have parking validation programs that are only honored by a handful of merchants. Like everything else, these programs need to be promoted to extend their reach and success.

Introducing Parking Validation Downtown



Sit These New Program Members

8th Street Salon - Boulder School of M April Cornell - Cat-Man Do Art Source Intl. - Colorado Canines

Bloemenhaus - Costa Rican Conn.
Body Balance - CTX Mortgage
Bookend Cafe - DecorAsian

Borders Bookstore - Eastern Accupressure Boulder Army Store - Elena Ciccione Boulder Arts & Crafts - En Vision

Boulder Arts & Crafts - En Vision

Boulder Bookstore - Express Press

Boulder Realty Brokers - Feather Thy Nest

Fiori Flowers - John Atencio Jewelers Fleet Feet Sports - Juanita's

Fresh Produce - Little Mountain Frolic Shoes for Her - Lolita's Guaranty Bank - Middlefish Hello Mommy - Millstone Evans

Heritage Bank MontBell
High Crimes Books Morning Star

Hurdle's Jewelry - Paul Morrison Colours
Inlighten - Pedestrian Shops
Jila Design - Peppercorn

Jewelers - Perry's Shoe Shop - Pharmaca n - Pompadours

Rio Grande Rocky Mtn. Joe's Smith-Klein

Starrs Clothing
 The Parlour
 Tom's Tavern

Walnut Brewery
 Weekends

Win \$150 Downtown Boulder Shopping Spree

Visit www.boulderdowntown.com/parkinq.htm
or stop by the information kiosk near 13th &
Pearl to learn more about parking validation
and to register for your chance to win.





- The development of validation program promotions supports participating merchants, increases awareness of the program and educates patrons as to program specifics.
- The promotion noted below placed bookmarks on customers windshields and offered a chance to win a \$150 Downtown Shopping Spree.

Best Practices



Downtown Branding Strategies Ideas For Your Toolbox

Valet Express Programs

Call ahead service for Valet operations to reduce waiting times for vehicle retrieval.



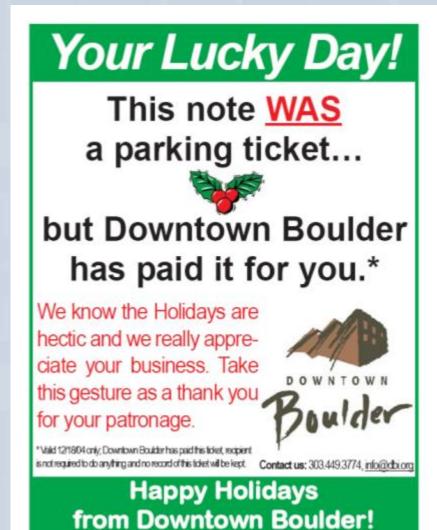
Preprinted cards handed out upon arrival with local phone number to call 10-minutes prior to departure.

Best Practices



Downtown Branding Strategies Ideas For Your Toolbox

Holiday Parking
Ticket Payment



Best Practices



Downtown Branding Strategies Ideas For Your Toolbox

Fight the Perception of "Lack of Parking"



Best Practices



Downtown Branding Strategies Ideas For Your Toolbox

Ad Campaign Concept Development

The City of Lincoln and the Downtown Lincoln Association worked with the University of Nebraska – Lincoln staff and students to develop a parking marketing campaign.



We've got a space for you.

Best Practices



Downtown Branding Strategies Ideas For Your Toolbox





Parking Program Promotion

Co-Promotion with Other Agencies

Best Practices

HOME

WHAT IS DESTINATION DOWNTOWN?

WHAT ARE THE PROJECTS?

J.C. Penney Garage

Downtown Branding Strategies Ideas For Your Toolbox

Celebrating Program
Accomplishments



New paint, improved lighting, safer elevators and security guards are just part of the \$1.6 million renovation underway at the JC Penney Garage in downtown Anchorage. Previous work on the garage took place in the early 80s and early 90s, but not on the scale of this latest project.

The first color of a multi-phase paint job is being put on the garage. The color scheme of cinnamon, sage, brown and a taupe-colored crown molding is designed to make the garage more inviting and a focal point for downtown.

The Anchorage Community Development Authority took over management of the garage in October as part of the administration's commitment to adding more parking spaces downtown. The garage has been under-utilized in recent years, and the security measures along with the renovation are designed to make it a safer, more enticing place to park.

For additional information, please contact Wendy Mikowski, Development Director of Anchorage Community Development Authority at 297-4431. New paint, improved lighting, safer elevators and security guards are just part of the \$1.6 million renovation recently completed at the JC Penney Garage in downtown Anchorage.

Best Practices



Downtown Branding Strategies Ideas For Your Toolbox

Celebrating Program Accomplishments

Resources for the Media

Events / Meetings

Channel 8

Newsletter

Municipal Building 1777 Broadway

Address

2nd Floor Boulder, CO 80306

About Us

303-441-3090 303-441-4478 Fax



international award

Contact(s):

Molly Winter, DUHMD/Parking Services, (303) 413-7300 Jodie Carroll, Media Relations, (303) 441-3155 www.bouldercolorado.gov

The City of Boulder's "Parking Plus" Program has won the 2006 Award for Excellence in Innovation in Parking Operations and Programs from the International Parking Institute, Boulder is the only Colorado award recipient this year.

The award is the highest recognition the institute bestows. The Parking Plus Program earned top honors among entries submitted by public agencies, jurisdictions, institutions, organizations and corporations in the United States and Canada, with parking programs/operations initiated since Jan. 1, 2003.

"The City of Boulder is pleased to receive this recognition because we value the important role parking plays in meeting the social and economic needs of our residents, businesses and visitors," said Molly Miller Winter, director of the Downtown and University Hill Management Division/Parking Services.

Award criteria included:

- · productivity improvements and problem solving a program that increases efficiency, improves productivity, relieves congestion and/or solves a problem;
- measured benefits a program that demonstrates success in improved efficiency, safety and time and
- innovation/creativity a program that is unique and creative in its approach to parking operations;
- adaptability by others a model program other agencies can adapt easily to meet their needs.

Best Practices



Downtown Branding Strategies Ideas For Your Toolbox



Learns about options.

Use alternative transportation next time.

City of Austin, TX

Chooses to park



Revenue for improvements in neighborhood.

Promote Transportation Alternative & Community Reinvestment

Best Practices



Downtown Branding Strategies Ideas For Your Toolbox



Promoting
Transportation
Alternatives

Smart, simple, sustainable perso

Rexcar is the progressive way to get around tow emission, fuel-efficient vehicles are convenient when they need them, paying just a simple hour less expensive than owning and operating a car, the car when you can just own the drive?



Best Practices



Downtown Branding Strategies Ideas For Your Toolbox

Think Beyond The Parking Space!

This is just the beginning!!!

Best Practices



